**Перелік питань до ЗИМОВОГО ЗАЛІКУ З ІНОЗЕМНОЇ МОВИ ДЛЯ 3 КУРСУ 2019-2020 Н.Р.**

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| №п/п | Текст завдання |
| 1. | Consumers who always buy Apple products when they need a new gadget are showing … . |
| 2. | No one recognizes our logo or slogan. We need to spend more on advertising to raise brand … . |
| 3. | Nisan Motor’s sales executives in Japan used to take cars to customer’s homes for viewing, often late in the evening. Now the … operate more regular working hours. |
| 4. | Since 2004, Nissan’s “Women in the Driver’s Seat” has more than doubled… of female engineering graduates to 17 per cent. |
| 5. | “Males are attracted by big pictures of cars and specifications about … “ says Ms Takahashi, who was previously Marketing Director in Japan. |
| 6. | As the marketing expert Philip Kotler has said, 'The most distinctive skill of professional marketers is their ability to create, maintain, protect and enhance brands.' But, despite the best efforts of professional marketers, the list of top brands of today is not so different from that of 30 or 40 years ago: Coca-Cola, IBM, Ford and Hoover are all still there. A brand is a set of associations in the mind of the consumer. Consumers tend to form emotional attachments to foods and household goods they grow up with. These brands gain mind share in consumers at an early age, and new brands find it hard to compete with the established brands. |
| 7. | One area where new brands can appear is in new categories. For example, the names Amazon, Google and Facebook have emerged as extremely strong brands on the Internet in e-commerce, search and social networking respectively.Which is the closest in meaning to the word **respectively**? |
| 8. | We tend to think of brands in relation to consumer marketing and packaged goods, and consumer goods companies will often employ brand managers to develop their brands. But the use of brands and branding is also important in industrial or business-to-business (B2B) marketing, where companies are selling to other companies rather than to consumers. In business-to-business marketing, substitute 'buyer' for 'consumer' and there will be similar issues of brand awareness, brand image and brand equity: the value to a company of the brands that it owns. B2B marketing is focused on:  |
| 9. | The relative fragility of individual airlines all over the world has led to the growth of global alliances. Most national European airlines are now members of either Oneworld or Star Alliance, and Air France and KLM have opted for a full merger. On transatlantic routes, British Airways has long been in alliance with American Airlines. Co-operation means that airlines can feed passengers into each others' hubs for onward journeys and costs of marketing and logistics are not duplicated. Onward journey here means:  |
| 10. | The passage says airline companies prefer to: |
| 11. | Fuel costs have been another factor in the fragility of airlines' finances. They can to an extent buy fuel into the future at prices fixed with suppliers today, but the wild swings in fuel prices of recent years have made budget planning very difficult. Fuel costs cause:  |
| 12. | One of the side effects of the free food for Google staff is what is known as the ‘Google 15’. ‘Google 15’is:  |
| 13. | George Clooney advertising Nespresso is an example of |
| 14. | Focus groups and consumer surveys are ways of conducting … . |
| 15. | The letters R@D stand for: |
| 16. | A lot of cosmetics companies give away … so that customers can try the product before the buy. |
| 17. | Advertising companies spend a lot of money on creating clever … that are short and memorable, such as the message for Nike: ’Just do it!’.  |
| 18. | The current buzzword is flexibility. This has a number of related meanings. One type of flexibility has existed for some time in the form of flexitime, where people can choose when they work, within certain limits. Then there is flexible working with some staff hot-desking, particularly those who are homeworking, teleworking or telecommuting and only need to come into the office occasionally. The number of teleworkers is rising rapidly, thanks partly to the decreasing cost and increasing availability of fast broadband Internet connections and mobile Internet. Flexibility is:  |
| 19. | Hot-desking here means: |
| 20. | One of the main features of globalization is that capital can flow freely to and from almost everywhere. People are always looking to place money where it will be most profitable and earn the greatest return on investment. As an individual, you can put your money on deposit in a bank and you will get interest. Your money is lent out to people, businesses and governments who need it to finance their own projects, and the bank will make its money on the difference between what it pays out in interest on deposits and what it gets in interest from loans. Loans here mean:  |
| 21. | You could buy some bonds and, as long as the organization or country you've invested in by lending it money doesn't default, you will get your interest payments, and later your bonds will eventually be repaid. Or you could buy some shares and share in the profitability of your chosen company. In good times, the dividends will be more than what you would get from bonds. In addition, the shares themselves will increase in value, giving you a capital gain if you sell them. But if the company runs into trouble and goes bankrupt, you will be among the last to be paid back and you may get only part of what you put in or you may lose all your money. Bonds here mean:  |
| 22. | Most investors are not private individuals but institutions like banks, insurance companies, mutual funds (unit trusts in Britain) and pension funds, who are, of course, investing the money of private individuals indirectly. The markets they invest in include the money and currency markets, stock markets for shares (also known as equities), commodities markets for anything from gold to pork bellies (used for making bacon), and property (buildings and land). Most investors do not invest in: |
| 23. | Options and futures are types of derivatives. It was with derivatives that the credit crunch of 2007-8 began. Loans to borrowers in the US housing market were resold or securitized by the banks that made the original loans: interest payments on the loans were used to pay investors who were buying the related derivatives. But sub-prime borrowers were unable to repay the original loans, and this led to the collapse of a large number of banks and other financial institutions, with governments having to bail out (rescue and assist) many of the remaining banks. Following their traumatic experience, many banks are very reluctant to start lending again, leading to dire consequences for economic activity. The described situation led to:  |
| 24. | Whether or not you agree with communications guru Marshall Mcluhan that advertising was the greatest art form of the twentieth century, it is a big part of modern culture. Share references feed into it, and it in turn feeds into daily life: advertising catchphrases turn up in TV comedy sketches and everyday conversation. And we become 'ironic' about advertising, perhaps to show that we think are able to resist it. TV advertising is still glamorous, even if its heyday is over, what with the proliferation of channels and the saturation of the markets (at least in advanced economies) of the consumer goods it normally promotes. But the other media are not to be ignored - radio, cinema and the press - while hoardings (BrE) or billboards (AmE) are an integral part of the urban landscape. TV advertising  |
| 25. | Internet advertising expenditure is on the increase. Some people find banner and pop-up advertisements have become a major source of irritation, but others find them a useful source of information. Debate about the relationship between Internet advertising and search engines such as Google is intensifying.  |
| 26. | Advertising can be continued by other means, such as sponsorship of particular events or product placement in films. This is where the product's makers negotiate for their products to appear and be used by the film's characters. A related phenomenon is product endorsement, where a celebrity is used in advertising a particular product. This can be dangerous if, for whatever reason, the celebrity falls from favor. Which statement is true?  |
| 27. | Automobiles were not well received initially because they were very loud and the noise scared horses and people. Also, they were a threat to the railroad and stagecoach businesses. Automobiles were essentially made only for the rich until Henry Ford started mass-producing Model T’s in 1908. He put workers on an assembly line. Each person had one specific job to do in creating the car. Cars were made more cheaply and quickly after this. Road mileage first became greater than rail mileage in 1915, and the difference has continued to grow.Which of the following is not true?  |
| 28. | On December 17, 1903, Orville Wright became the first man to take an airplane ride on the Flyer. The plane was made of wood, wire, and cloth. The plane had a gasoline engine. The pilot had to lie down in the middle and as he moved his hips, a wire attached from his waist to the wings would control the balance of the wings. Very little news came out about this flight, and at the time people did not seem to be interested. The wing balance of the first plane was controlled by:  |
| 29. | Like just about everything else that's fun in this world, the Internet is a magnet for compulsive types. Whether it's in the form of a poker site, role-playing video games or even eBay, online addiction is estimated to affect between five and 10% of the population, ruining lives and relationships along the way. Choose the best title for this passage:  |
| 30. | The diminutive keyboards on BlackBerrys, and other qwerty phones can damage one's ability to signal approval with a good old "thumbs up." Pain, numbness, swelling and tendinitis are all symptoms of what the American Physical Therapy Association officially recognizes as "BlackBerry Thumb," caused by overworking the one digit that separates us from the apes. The keyboards mentioned in this passage are:  |
| 31. | Soon people will lose the ability to: |
| 32. | For many, home computers have become synonymous with Windows and Bill Gates, but there has always been a loyal band of Apple Macintosh users, whose devotion to the Apple brand and its co-founder Steven Jobs is almost religious. Which of the following is not true? |
| 33. | Steven Jobs and Steven Wozniak dropped out of the college and got jobs in Silicon Valley, where they founded the Apple Computer Company in 1976, the name based on Job’s favorite fruit. They designed the Apple 1 computer in Job’s bedroom, having raised the capital by selling their most valued possessions – an old Volkswagen bus and a scientific calculator.  |
| 34. | S. Jobs and S. Wozniak: |
| 35. | “Things are not too good at all. We’ve had quite a few redundancies lately. All departments have been told to cut costs this year. It’s not going to be easy, but we’ve got to do it.”The speaker reports:  |
| 36. | The various petroleum products are refined from the crude oil by heating and condensing the vapors. These products are so-called light oils, such as gasoline, kerosene, and distillate oil. The residue remaining after the light oils are distilled is known as heavy or residual fuel oil and is used mostly for burning under boilers. Additional complicated refining processes rearrange the chemical structure of the hydrocarbons to produce other products, some of which are used to upgrade and increase the octane rating of various types of gasoline. Which of the following is not true? |
| 37. | Many thousands of hydrocarbon compounds are possible because |
| 38. | Which of the following is true? |
| 39. | How is crude oil brought to the surface?  |
| 40. | Which of the following is not listed as a light oil? |
| 41. | Sources in France suggested that further \_\_\_\_\_\_ would be needed before they would agree to a deal. |
| 42. | I didn’t \_\_\_\_\_\_ my classmates as they are very rude. |
| 43. | One of the most powerful pressure groups in the country is the road and car \_\_\_\_\_\_, which opposes any legislation that will increase taxes specifically for them. |
| 44. | Not many people are good at assessing their own abilities and Mark must be \_\_\_\_\_\_ for recognising that he would never become a great musician. |
| 45. | The \_\_\_\_\_\_ of things was that he was sacked from a job that he had held for over twenty years. |
| 46. | I don't think Paul will ever get married — he's the stereotypical \_\_\_\_\_\_ bachelor. |
| 47. | There is a very strong movement now against \_\_\_\_\_\_ sports like hunting or shooting. |
| 48. | A person who doesn't tell lies is \_\_\_\_\_\_. |
| 49. | Spends money on other people is \_\_\_\_\_\_. |
| 50. | Works a lot and achieves good result is \_\_\_\_\_\_. |
| 51. | The boys ran out of the old man's garden when he \_\_\_\_\_\_\_ his fist and shook his stick at them. |
| 52. | My sister likes wearing tight tops and close-fitting dresses but I prefer \_\_\_\_\_\_; sweaters and jeans. |
| 53. | The floor is wet: don't run or you might ...! |
| 54. | When you come to my house, ... your camera with you. |
| 55. | It was a close \_\_\_\_\_\_ but we just made it to the airport on time for our flight. |
| 56. | In her speech the Prime Minister \_\_\_\_\_\_ tribute to the valuable contributions to society made by voluntary organisations. |
| 57. | Marlene is quite \_\_\_\_\_\_ - I don't know she manages to fit everything in. |
| 58. | James never really broke the rules but he did \_\_\_\_\_\_\_ them a little bit when it suited him. |
| 59. | This is the … ring I’ve ever seen. How much did it cost you? |
| 60. | Something has happened to him. Do you think we should \_\_\_\_\_\_ the police?  |
| 61. | The UN has called for an immediate \_\_\_\_\_\_ of hostilities. |
| 62. | It was so hot in the restaurant that, after half an hour, we were all starting to \_\_\_\_\_\_. |
| 63. | When she … back, she’ll call you. |
| 64. | There must be … milk in the fridge. |
| 65. | I'm sure I was invited to join the committee as the \_\_\_\_\_\_ woman. |
| 66. | Andrew has been painting … 2003. |
| 67. | Not interesting or exciting is \_\_\_\_\_\_. |
| 68. | How … money do you need? |
| 69. | If I were \_\_\_\_\_\_, I’d buy a yacht. |
| 70. | Fond of sport or outdoor activities is \_\_\_\_\_\_.  |
| 71. | Not to pass the exam means to \_\_\_\_\_\_ the exam. |
| 72. | Rainforests … down and the trees are used to make paper. |
| 73. | The princess's nanny's autobiography really gives the \_\_\_\_\_\_ on life among the royals. |
| 74. | Sometimes a pension can provide you with a \_\_\_\_\_\_ sum on retirement as well as or instead of a monthly income. |
| 75. | Maria and Jean had a \_\_\_\_\_\_ romance they met and married within two months. |
| 76. | Tamara has set her \_\_\_\_\_\_ on becoming a ballet-dancer. |
| 77. | He swims … a fish. |
| 78. | The blue jacket costs $50, the white jacket costs $70. The blue jacket is … than the white one. |
| 79. | My cousin … his holidays with us next summer. |
| 80. | Almost 7 thousand \_\_\_\_\_\_ of full-time and part-time forms of training study at ZSTU in 17 specialities.  |
| 81. | Everybody knows how important it is for students to get a good night’s sleep every night. You aren’t able to do your best and keep up with all of your responsibilities unless you sleep well. I’m sure you already know that you should go to bed at a reasonable hour. According to the text, students won't be able to perform well at the lessons ... |
| 82. | Most experts agree that the optimum number of hours for the night sleep is eight, and this has been accepted as common sense for as long as I can remember. However, I was young once and I know that most of you get much less sleep than that – and in some cases it will be affecting your schoolwork.“8” stands here for the… |
| 83. | I read an interesting article in a teachers’ magazine recently. They did a study of eight hundred forty eight students in Wales. Worryingly, the results showed that teenagers are facing a new problem. They may go to bed and get up at appropriate times but a growing number are waking up in the middle of the night, not to use the bathroom or have a snack but because of a new phenomenon: FOMO – fear of missing out! How many students participated in the research presented by the article? |
| 84. | I read an interesting article in a teachers’ magazine recently. They did a study of eight hundred forty eight students in Wales. Worryingly, the results showed that teenagers are facing a new problem. They may go to bed and get up at appropriate times but a growing number are waking up in the middle of the night, not to use the bathroom or have a snack but because of a new phenomenon: FOMO – fear of missing out! The writer is worried by ... |
| 85. | I read an interesting article in a teachers’ magazine recently. They did a study of eight hundred forty eight students in Wales. Worryingly, the results showed that teenagers are facing a new problem. They may go to bed and get up at appropriate times but a growing number are waking up in the middle of the night, not to use the bathroom or have a snack but because of a new phenomenon: FOMO – fear of missing out! Research shows that students are tired because they ... |
| 86. | According to the article, schoolchildren are suffering because of a growing trend to wake up during the night to check social media. Afraid of missing a comment or opportunity to take part in a chat, teenagers are waking at all times of the night, going online and getting involved. All this when they should be sound asleep.Fear Of Missing Out is ... |
| 87. | Experts are worried about this growing trend and the report reveals some worrying statistics that I’d like to share with you:Twenty three percent of twelve to fifteen-year-olds wake up nearly every night to use social media. Another fifteen percent wake up at night once a week for the same reason.Nearly a quarter of 12 to 15-year-olds wake up to use social media ... |
| 88. | One in three students are constantly tired and unable to function to their full capacity.Students who use social media during the night are more likely to suffer from depression and anxiety.Students who use social media during the night ... |
| 89. | Meg:Unfortunately, I share a bedroom and a desk with my elder sister. She continually distracts me because she's noisy and disorganised. I think she's disrespectful. I’ve got exams in a fortnight and I desperately need to revise. I can’t concentrate when she’s studying too and the desk is always overflowing with stuff so I can’t find anything. If I try to have a dialogue with my sister, she gets annoyed. What is true? |
| 90. | Meg:Unfortunately, I share a bedroom and a desk with my elder sister. She continually distracts me because she's noisy and disorganised. I think she's disrespectful. I’ve got exams in a fortnight and I desperately need to revise. I can’t concentrate when she’s studying too and the desk is always overflowing with stuff so I can’t find anything. If I try to have a dialogue with my sister, she gets annoyed. What is true? |
| 91. | Dear Rudy, it isn’t impossible but you DO have to get started NOW. Make a study plan and highlight periods of study time for each subject. Make a detailed plan for this week and then do the same for the weeks ahead. It’s better to study for an hour or so a day than just once a week, all day. Your brain needs time to process information.What is true? |
| 92. | Dear Rudy, it isn’t impossible but you DO have to get started NOW. Make a study plan and highlight periods of study time for each subject. Make a detailed plan for this week and then do the same for the weeks ahead. It’s better to study for an hour or so a day than just once a week, all day. Your brain needs time to process information.What is true? |
| 93. | Hayley, your problem isn’t silly at all! It's very real and lots of people experience the same thing as you. Sometimes things improve if they join a study group. Set up a group and meet a couple of days a week after school to study together. Take turns to give presentations and teach other what you know. It's called 'peer teaching' and is an effective and efficient practice for lots of students.What is true? |
| 94. | Hayley, your problem isn’t silly at all! It's very real and lots of people experience the same thing as you. Sometimes things improve if they join a study group. Set up a group and meet a couple of days a week after school to study together. Take turns to give presentations and teach other what you know. It's called 'peer teaching' and is an effective and efficient practice for lots of students.What is true? |
| 95. | For years video games have been criticised for making people more antisocial, overweight or depressed. But now researchers are finding that games can actually change us for the better and improve both our body and mind.Games can help to develop physical skills. Children who played interactive games have been shown to have improved motor skills, for example they can kick, catch and throw a ball better. Only relatively recently have people started to realise \_\_\_. |
| 96. | Games can help to develop physical skills. Pre-school children who played interactive games such as the ones available on Wii have been shown to have improved motor skills, for example they can kick, catch and throw a ball better than children who don’t play video games. Very young children show improved \_\_\_ after playing video games. |
| 97. | Games also benefit a variety of brain functions, including decision-making. People who play action-based games make decisions 25 per cent faster than others and are no less accurate, according to one study. It was also found that the best gamers can make choices and act on them up to six times a second, four times faster than most people. Video gamers' decision-making speed is significantly improved by \_\_\_. |
| 98. | In another study by researchers from the University of Rochester in New York, experienced gamers were shown to be able to pay attention to more than six things at once without getting confused, compared with the four that most people can normally keep in mind. Additionally, video games can also reduce gender differences. Scientists have found that women who play games are better able to mentally manipulate 3D objects. Women who play video games demonstrate \_\_\_. |
| 99. | A study of surgeons who do microsurgery in Boston found that those who played video games were 27 per cent faster and made 37 per cent fewer errors than those who didn't. Vision is also improved, particularly telling the difference between shades of grey. This is useful for driving at night, piloting a plane or reading X-rays.Playing video games helps doctors \_\_\_. |
| 100. | Another research team at Oxford University found that playing Tetris shortly after exposure to something very upsetting – in the experiment, a film of traumatic scenes of injury and death was used – can actually prevent people having disturbing flashbacks. In one research study, the video game Tetris helped people to \_\_\_. |
| 101. | Reporting to the Project Manager, you will undertake property surveys, site inspections and attend site meetings to ensure that work undertaken by our contractors is being carried out properly. You must have initiative, as you will be required to work on your own. It is essential that you have your own transportation. An allowance will be provided. Candidates should have good keyboard and IT skills, an organised and methodical approach, good written and verbal communication skills.REQUIREMENTS\* Minimum 2-year Construction related qualification.\* Minimum of two year's relevant experience or transferrable skills from a relevant background.**What kind of job is offered?** |
| 102. | **.** Do you have previous sales experience? Are you available from January 6th until the end of March?We are currently looking for someone to deal with insurance renewals sales. The role will involve calling existing customers and asking them if they intend to renew their policy, and if necessary, discuss how we can keep them as a customer. The role is a 3-month fixed term contract. The hours of work will be 8:45am until 5pm Monday to Friday. We are looking for a hard worker who is computer literate and has a good telephone manner.**What kind of a specialist is needed for this job?** |
| 103. | You will join a team that analyses research data for anomalies and presents findings to people within and outside the company. A graduate with an eye for detail and a love of working with figures would be ideal. Confident communications skills are also vital. If you enjoy problem solving, have an investigative and enquiring mind, have a good knowledge of word processing and spreadsheet software, and excellent numerical skills, this could be a great career opportunity for you.A great benefits package is available including health cover and gym membership.**What kind of job is offered?** |
| 104. | Our company is looking for someone to work in the sales and customer service department to ensure that customers have a professional service from the moment they place an order until they receive their shipment. The job is for 27 hours per week. Hours are negotiable. Opportunities for overtime are likely.Your responsibilities will include:- placing and processing orders- keeping accurate records- processing returns and refundsThe successful candidate will:- be educated to degree level- be able to work efficiently and to deadlines in a high-pressured environment- have good IT skillsCandidates should have experience in business logistics, purchasing and supply management or operations management.**Which post is offered?** |
| 105. | We are looking for recent graduates who would like to work with some of the most important companies in the digital industry. This post is based in Dubai. Once you have received training on our computer system, you will be responsible for:- liaising with recruiters to create job descriptions- advertising jobs- sourcing possible candidates- updating the databaseWe are looking for someone with passion, drive and commitment. Recruitment Resourcers must be able to work under pressure and be self-motivated and people-focused. These qualities will help you progress within the company. Recruitment Resourcers who are willing to learn can train to become Account Managers and Account Directors.- Competitive basic salary plus commission**Which post is advertised?** |
| 106. | **Ronan** I work in a fairly traditional office environment doing a typical nine-to-five job. I like my job, but it’s annoying that my commute to work takes an hour and a half each way and most of my work could really be done online from home. But my boss doesn’t seem to trust that we will get any work done if left to our own devices, and everyone in the company has to clock in and out every day. It’s frustrating that they feel the need to monitor what we do so closely instead of judging us based on our task performance, like most companies do these days.**Ronan would prefer to …** |
| 107. | **Marcus** I work for a global IT company, but because their headquarters is in the States, I do all my work online from home. That means that I don’t waste time commuting or making idle chitchat with colleagues. I work on a project basis, and this flexibility is very valuable to me because it means that I can easily take some time off when my children need me to go to their school performances or if I need to schedule an appointment with the dentist. The downside is that without clear office hours, I tend to work well into the evening, sometimes skipping dinner to finish a task. It can also get quite lonely working on my own, and I sometimes miss sharing ideas with colleagues. **In Marcus’s opinion, which of these is a disadvantage of working from home?** |
| 108. | **Lily** I’m a freelancer and work for myself. This is great because I am in control of what I do and how I spend my time. At first, I was working from home, but I found it hard to concentrate. There were just too many distractions around: housework that needed doing, another cup of tea, my family members wanting my attention for various things. So I started to go to a nearby café to work, but the Wi-Fi connection wasn’t ideal and I found myself drinking too much coffee. In the end, I decided to rent a desk in a co-working space with five other freelancers like myself. I liked getting dressed to go to work in the morning and being able to focus in an office environment. The other freelancers do similar kinds of web-based work to me and so it’s nice to have workmates to bounce ideas off as well.**Why did Lily not like working from home?** |
| 109. | Key Responsibilities:* Handle inbound calls/order entry and perform basic cross-selling duties. (Place orders and educate customers of the basic products and services available to them. Work with a sense of urgency and organization to ensure correct order is placed in accordance with distribution center deadlines.)
* Research and process credits to customers for stocked returns, damages and other issues. Follow correct procedures and compliance guidelines, such as hazardous materials, cold chain compliance and pedigree, to determine and document accurate reasons for credits, issue customer credits, and organize the logistics of returned product, effectively communicating with customer and sales throughout the process)
* Respond to basic customer inquiries regarding products, pricing and basic backorder reports in a timely and professional manner
* Provide customers requested documents (invoices, POD’s) and samples
* Managing customer and product data within the system
* Communicating with cross-functional departments in order to coordinate customer service

**Which position is advertised?** |
| 110. | We’re looking for someone who:* Embodies our EAGER values — is ethical, adaptable, gritty, empathetic, and remarkable.
* Has a B2 or higher level in both spoken and written English.
* Has a profound knowledge of language structure and are able to identify patterns in natural language.
* Is proficient with rule-based and statistical methods in natural language processing.
* Can use linguistic resources (dictionaries, ontologies, word embeddings, etc.) and big corpora effectively.
* Has a basic knowledge of data structures and algorithms.
* Has at least 1 year of production programming experience (preferably Python, Lisp, Java).

Familiarity with machine learning algorithms with application to error detection and correction as well as interest and ability to coach and mentor junior colleagues would be a plus.**What kind of job is offered?** |
| 111. | Duties and ResponsibilitiesESSENTIAL FUNCTIONS:Participates in Recruitment Team meetings and assists with reviewing operational improvements to resolves issues in recruitment and general office operations* Provides information on recruitment process for salaried recruitment and hiring processes to supervisors and applicants
* Assists in coordinating salaried recruitment; works with the Recruiter and hiring manager and/or program chair; creates, prepares, and reviews job announcements, interview and screening documents; Inputs and updates data into Banner, applicant tracking and other systems
* Provides direction to the front office on input and tracking of information
* Maintains current knowledge on veterans' preference and employment law
* Prepares, reviews, and posts job announcements, develops interview and screening documents, and advertises positions
* Posts jobs to recruitment sites websites ensuring that all materials are up to date and best serve the college's needs
* Communicates job-related technical information to departments and applicants. Researches and responds to questions about the recruitment process from internal and external sources
* Collaborates with the recruitment team in the planning, coordination, and maintenance of the applicant tracking system regarding recruitment issues and system capabilities

**Which post is advertised?** |
| 112. | Key Responsibilities:* Balance Sheet Review preparation
* Installation & Warranty Reserve review and analysis
* WIP and TES review and analysis
* Service Agreement contract analysis
* Account PnL update and review
* Monthly/ quarterly Account closing
* Monthly/ quarterly Regional L2M and global BCS tie-out

**Qualifications & Preferences:*** Ability to multi-task in a complex and demanding environment. Must be able to handle day to day activities as well as work on multiple projects
* Proven competencies in financial analysis, communication and working cross-functionally with various levels of management to drive results.
* Self-starter: able to maintain financial cycle deliverables identify change and drive items to closure with minimal management oversight.
* Experience with financial modeling, with proficiency in using Excel or other financial tools such as SAP and Hyperion

**What kind of job is suggested?** |
| 113. | **Description:**ILSC San Francisco is recruiting part-time, hourly paid instructors to administer IELTS exam at ILSC San Francisco. IELTS, the International English Language Testing System, is designed to assess the language ability of candidates who need to study or work where English is used as the language of communication. IELTS test takes place on Saturdays only.Applicants must be eligible to work in America, and be able to work 5 to 7.5 hour shifts, starting at 6:45 Saturday mornings. Invigilator will be paid $16 per hour.Selected applicants will need to fill an application form, provide CV and reference letter. Previous experience of invigilation will be a plus!Job Duties:Instructor’s duties in brief are:* set up rooms and other equipment before all exams start
* set back rooms and return equipment after the exam
* administration – checking out exam papers and other materials from exams office and carry out admin work before all exams start
* checking-in – conducting thorough check-in on candidates

**What kind of job is offered?** |
| 114. | Manage Tool Process Program. Generate Milstrip orders to support PDM operations. Track and report Milstrip parts status. Assist in the development of Performance Work Statement (PWS). Develop proposal efforts to support government requests. Assist in the coordination of AFTO 103 parts requirements. Review Over and Above requirements identified by production and/or customer request on B2 aircraft and/or support equipment in Programmed Depot Maintenance status. Coordinate SOW, cost, schedule, parts and material impacts and requirements. Prepare weekly power point and excel presentations. Must be familiar with management and procurement of Hazardous Materials. Manage and update critical parts list database.Basic Qualifications:* Degree (Bachelor's, Master's, or PhD)from an accredited institution.
* Be able to obtain and maintain a U.S. Government security clearance (U.S. citizenship is a pre-requisite).

Preferred Qualifications:* Have NGSAMS and MES experience
* Proficient with Microsoft Excel and Power Point

**What kind of job is advertised?** |
| 115. | We are looking for someone who has a passion for software programming which will develop our products at Super Stream. You could be involved in projects for our original software “SuperStream” in the following areas:● Software programming● Development of Cloud ERP● Development of AI● Systems Development● Infrastructure Development”**Benefits**● Employment insurance, workers’ compensation insurance, health insurance, welfare pension insurance● 2 x bonuses awarded yearly● Employee stock purchase option plan● Fringe benefit system● Use of company nursery● “Free Vacation” (encouragement plan to use 5 vacation days per year) etc.**What kind of job is advertised?** |
| 116. | The Researcher (Specializing in Test Theory and Psychometrics) can expect to be responsible for:・Working with e-learning/e-testing programs like CASEC and developing further programs using item response theory・Developing the next generation of tests and provide data analysis and consulting services・Working as an outsourcer to provide test management, delivery and scoring to clients**Benefits**Health, pension, employment and workers compensation insuranceThis company is expanding globally thanks to the results of research and development of the correct education measurement technology (testing) in the education field. Not only limited to Japan, the company is also in Singapore, India, the Philippines, Hong Kong, and China thanks to the company’s tests. A representative product, our platform supports English, Chinese, Vietnamese, Thai, as well as Japanese, and has been developed in various countries. More than 1 million people take the exam, mainly people working in global companies and institutions. Come be a part of this exciting and growing education company**Which post is offered?** |
| 117. | Since its establishment, the company has been developing a smartphone game business through a video search business and a social game business for PCs, and currently one of the games has a cumulative download count of over 12 million.**Job Description**Japanese Resume necessary to applyClient-side development for iOS / Android games using Unity.Specific example of duty:・ Game logic design / creation・ Game system management console design and creation・ Operation and tuning of database application・ Support for problem isolation in case of failure, problem solving・ Communication with the production side**What kind of job is offered?** |
| 118. | It is preferred that applicant possesses the following preferred qualifications; however, the following qualifications are not required to be eligible for this position.* Bachelor’s degree in Speech Pathology, Communication, or related field;
* One year of experience working with special needs children;
* Proficiency in English and Spanish language;
* Valid First Aid certification.

KNOWLEDGE AND SKILLS REQUIRED:To perform the job successfully, an individual must be able to perform each essential duty satisfactorily. The qualifications for this job description are representative of the knowledge, skills, and/or abilities required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.Skills required, but not limited to, for this position include:* Using screening tools and protocol for speech-language;
* Implementing IEP objectives;
* Managing student behavior;
* Utilizing time management;
* Working independently and as a group;
* Preparing records and charts;
* Understanding special methods and procedures to work with special needs children;
* Establishing and maintaining effective working relations with stakeholders;
* Using computer software related programs;
* Engaging and encouraging communication skills while interacting with supervisors, staff, students, etc. to exchange information.

While performing the duties of this job, the employee is regularly required to talk or hear. The employee frequently is required to stand and walk. The employee is occasionally required to sit; use hands to finger, handle, or feel; reach with hands and arms; climb or balance; and stoop, kneel, crouch, or crawl. The employee must occasionally lift and/or move up to 25 pounds. Specific vision abilities required by this job include close vision, distance vision, peripheral vision, depth perception, and ability to adjust focus.**What kind of job is advertised?** |
| 119. | Dentists with Aspen Dental have 100% clinical autonomy and are able to focus entirely on providing quality patient care. With the support of a highly skilled, trained office staff and the operational and administrative aspects of the practice handled by Aspen Dental Management, Inc.'s (ADMI) expert business teams, you'll be able to focus your time and energy on procedures including restoration (fillings), crown and bridge and core build-ups (veneers, onlays, inlays), extractions, removable prosthodontics, and providing comprehensive treatment plans.Responsibilities:* Complete comprehensive full mouth exams and diagnose dental conditions.
* Assess treatment-planning options and discuss with patient.
* Carry out agreed clinical treatments.
* Maintain patients' medical records.
* Assist in the recruitment, training, and management of staff.
* Keep abreast of new developments in dentistry through structured continuing professional developments.

**What kind of specialist is needed?** |
| 120. | Job Summary:Designs, analyzes, plans and modifies internal company networks. Tests and analyzes network facilities, including network control software, routers, switches, lines, modems, adapters and servers. Ensures optimum integration level of software products, infrastructure, and data based on business needs, communications systems, and evolving technologies. Develops and evaluates network performance criteria and measurement methods. Such activities may include the following as well as other duties as assigned:* Provides technical data/voice support to users
* Performs broad, moderately complex assignments for a client’s environment at the customer’s location or in a data-center that require originality and ingenuity, using appreciable latitude
* Provides technical support to external clients and interpret customer reported problem(s).
* Performs data/voice troubleshooting to isolate and diagnose network problems
* Analyzes network needs and recommends changes in design and/or procedures
* Contributes to the design of data/voice network architectures and integrations
* Evaluates data/voice hardware and software requirements and capabilities and makes appropriate recommendations based on findings
* Installs, configures, tests, and troubleshoots network hardware and software
* Establishes secure environments for networks being installed
* Gathers statistics on performance capacity and availability

**What kind of job is needed?** |